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Stone believed the key components of a success systems that never fail are (1) inspiration to action, (2) know how; and (3) activity-knowledge. The system should be managed based on a record of “success indications,” which was his sales log. The system should be constructed by documenting what works, including phrases that customers responded to.

The Success System That Never Fails: Stone, William ... 

The success system that never fails is made up of; 1. Inspiration to action - the motivation to achieve your dreams, goals or ambitions. 2. Know-how - the necessary knowledge required to be a success.

W. Clement Stone's The Success System That Never Fails: Experience the True Riches of Life (Official Publication of the Napoleon Hill Foundation)

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In his book, the author presents his success system that never fails, which is made up of three principles. This summary will teach you how to apply these principles and how you can repeat the formula over and over again. Added-value of this summary:

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In 1962, Stone wrote the Success System That Never Fails, in which he suggested how to become successful and have a healthy, productive lifestyle. In 1964, he and Norma Lee Browning collaborated on writing The Other Side of the Mind.

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